

Contract Management

Introduction

Contract Management at OWC covers the commercial aspects of developing renewable energy projects. Our team includes experienced professionals with strong commercial and legal backgrounds, supporting projects from early development through contract execution and operations.

We manage a wide range of contracts including Auction Tenders, Share Holder Agreements (SHAs), Power Purchase Agreements (PPAs), Preferred Supplier Agreements (PSAs), Early Works Agreements (EWAs), and not least the major supply agreements such as TSAs, FSAs, T&Is, EPCs, and SAAs. We also provide contract reviews as part of Technical and Commercial Due Diligence processes. Our services are offered on both secondment and consultancy bases.



Our Team

The Contract Management team is based in Aarhus - Denmark, as OWC collaborates closely with the wider ABL Group. Our experts bring deep industry knowledge and work alongside technical and financial specialists to reduce interface risks and ensure alignment across all project dimensions.

Market Challenges

The following are some of the key challenges faced in the market that our Contract Management service aims to address:

- Complex contract structures and negotiation processes
 - Managing risk across multi-phase project lifecycles
 - Managing risks within all packages (WTG, Foundations, Electrical infrastructure etc.) and in the interfaces between the packages
 - Managing risks and contracts within other renewable energy technologies such as solar and BESS
- Ensuring alignment between technical, commercial, and legal project aspects
- Navigating evolving regulatory and market conditions

Our Solutions

- Contract preparation and support up to execution
- Tender processes (management, support and bid evaluation)
- Contract structure development and lifecycle management
- Due diligence support for banks and investors
- Secondment and consultancy-based service delivery

The Value we Bring



DEEP COMMERCIAL AND LEGAL EXPERTISE



INTEGRATED APPROACH WITH TECHNICAL AND FINANCIAL TEAMS



RISK MITIGATION AND ENHANCED PROJECT OUTCOMES



PROVEN TRACK RECORD IN MANAGING COMPLEX CONTRACTS



FLEXIBLE SERVICE MODELS TAILORED TO CLIENT NEEDS